



Delivering Novel Medicines to Patients

Corporate Presentation
October 2024

This presentation is intended for investor purposes only and is not intended for promotional purposes.

Forward-Looking Statements

To the extent that statements contained in this presentation are not descriptions of historical facts regarding Ardelyx, they are forward-looking statements reflecting the current beliefs and expectations of management made pursuant to the safe harbor of the Private Securities Reform Act of 1995, including Ardelyx's current expectation regarding the peak market share potential for IBSRELA[®] (tenapanor); the annual net sales revenue at peak for IBSRELA; the projected U.S. net product sales revenue for IBSRELA for full year 2024; and the timing of the review for the NDA for tenapanor for hyperphosphatemia in China. Such forward-looking statements involve substantial risks and uncertainties that could cause Ardelyx's future results, performance or achievements to differ significantly from those expressed or implied by the forward-looking statements. Such risks and uncertainties include, among others, uncertainties associated with the commercialization of drugs and uncertainties regarding the FDA and foreign regulatory processes. Ardelyx undertakes no obligation to update or revise any forward-looking statements. For a further description of the risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to Ardelyx's business in general, please refer to Ardelyx's quarterly report on Form 10-Q filed with the Securities and Exchange Commission on October 31, 2024, and its future current and periodic reports to be filed with the Securities and Exchange Commission.

A Commercial Stage Biopharmaceutical Company with Multiple Value Drivers

Ardelyx is a well-funded biopharmaceutical company founded with a mission to discover, develop and commercialize innovative, first-in-class medicines that meet significant unmet medical needs



First-in-Class Products

Two FDA approved, first-in-class products, IBSRELA[®] and XPHOZAH[®]



Robust Commercial Opportunity

Two commercial products with significant revenue opportunities



Differentiated Commercial Strategy

Disrupting established markets with novel therapies that address unmet medical needs



Solid Financial Structure

Strong cash and investments position of \$190.4 million as of Sep 30, 2024



Long IP Runway

Patent protection granted for IBSRELA through August 2033 and XPHOZAH through April 2034

The Ardelyx Commercial Approach

Commercial momentum driven by a go-to-market strategy centered on innovation



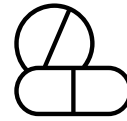
Concentrated Target Call-Point

Markets with concentrated set of high-writing prescribing physicians



Product Positioning and Marketing Strategy

Targeting patients in need of a new therapeutic option despite treatment with limited existing options



First-in-Class Therapies for Patients with Limited Options

First and only novel mechanism therapies with strong clinical and efficacy profiles entering established markets with high unmet patient need



Dedicated Teams of Area Business Directors

Specialized teams of seasoned sales professionals dedicated to each therapeutic area



Innovative Patient Services Program

Combined with distribution network capabilities that enable access and coverage



Patient Affordability Offerings

Tools support patient affordability to optimize access to treatment



Strategic Pricing and Access Strategy

Pricing aligned to the clinical innovation and investments in access and affordability

Omnichannel digital presence

Integrated communications tools to connect with prescribing physicians across platforms





IBSRELA[®]
(tenapanor) tablets

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IBSRELA is Disrupting the Treatment Landscape for IBS-C

Established IBS-C Market With Need For Innovation

77% of patients taking a prescription IBS-C treatment continue to experience residual abdominal and stool-related symptoms¹

IBSRELA Works Differently

First-in-Class therapy with novel, triple-action MOA to treat constipation and pain of IBS-C

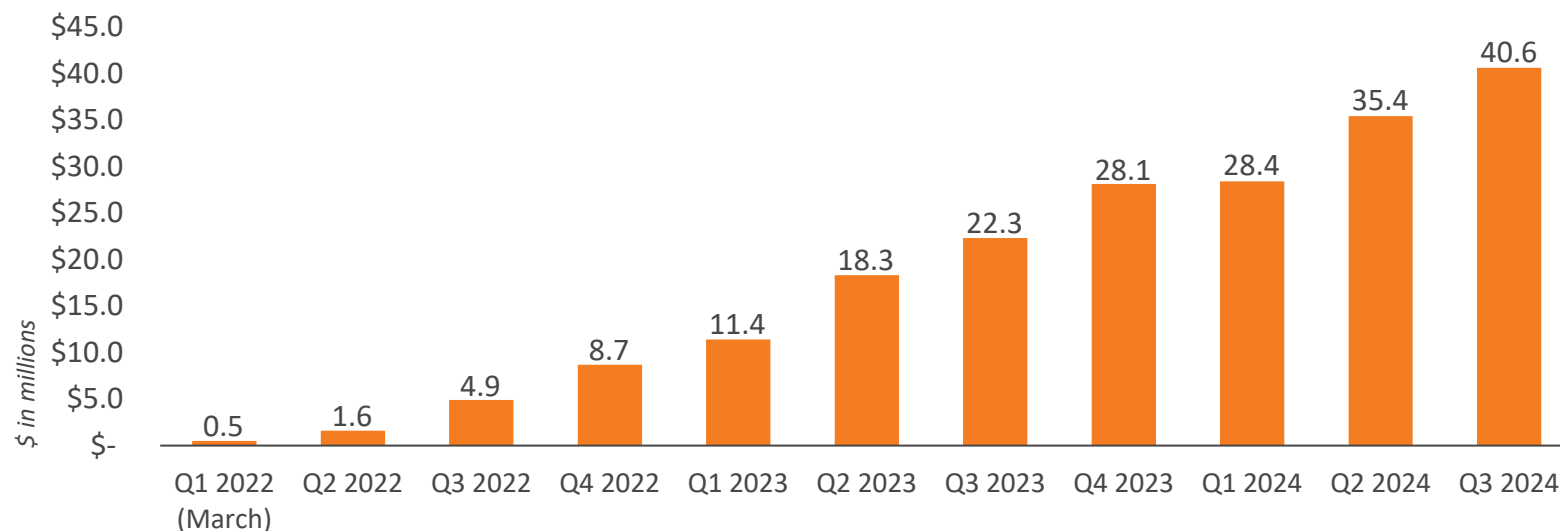
Targeted Commercial Focus

on IBS-C patients currently being managed by high-writing healthcare providers

2024 full year U.S. IBSRELA net product sales revenue expected to be **\$145-\$150 Million**

IBSRELA on track to achieve **~10%** market share at peak and could generate greater than **\$1 Billion** in net product sales revenue before patent expiration

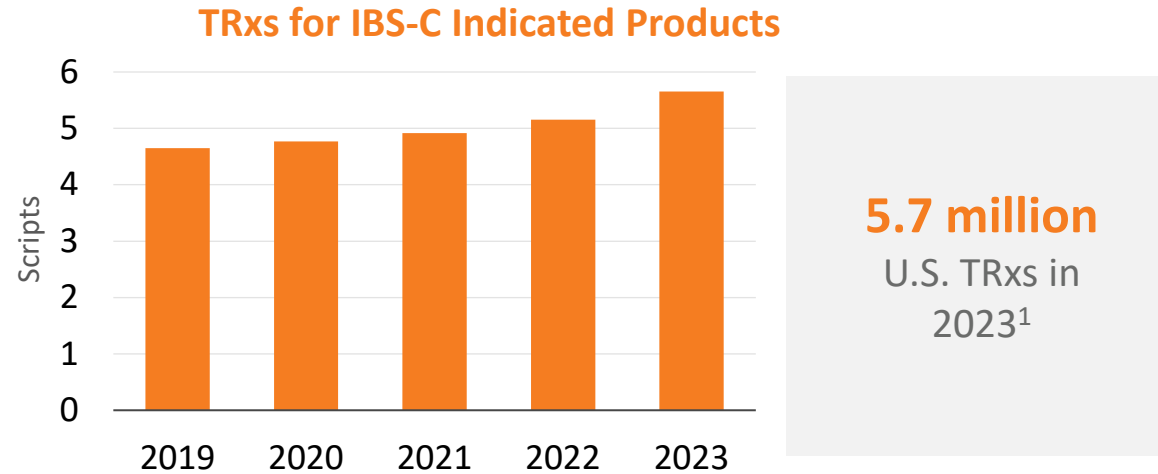
Strong IBSRELA Net Product Sales Revenue Performance To Date



1. Quigley EMM, Horn J, Kissous-Hunt M, Crozier RA, Harris LA. Better understanding and recognition of the disconnects, experiences, and needs of patients with irritable bowel syndrome with constipation (BURDEN IBS-C) study: results of an online questionnaire. Adv Ther. 2018;35(7):967-980 2. IQVIA Xponent, 2021

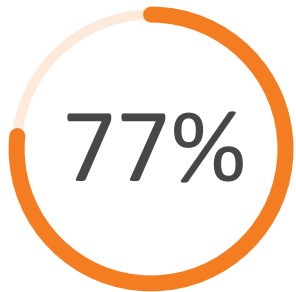
Need for Novel Therapy for Patients with IBS-C

Large and Growing IBS-C Population



\$3.4 B

U.S. IBS-C indicated net product sales in 2023, a **11% increase compared to 2022¹**



77% of patients taking a prescription IBS-C treatment continue to experience residual abdominal and stool-related symptoms.²

Of these, abdominal bloating/distension was most frequent

With IBS-C there is no “one-size-fits-all” treatment³

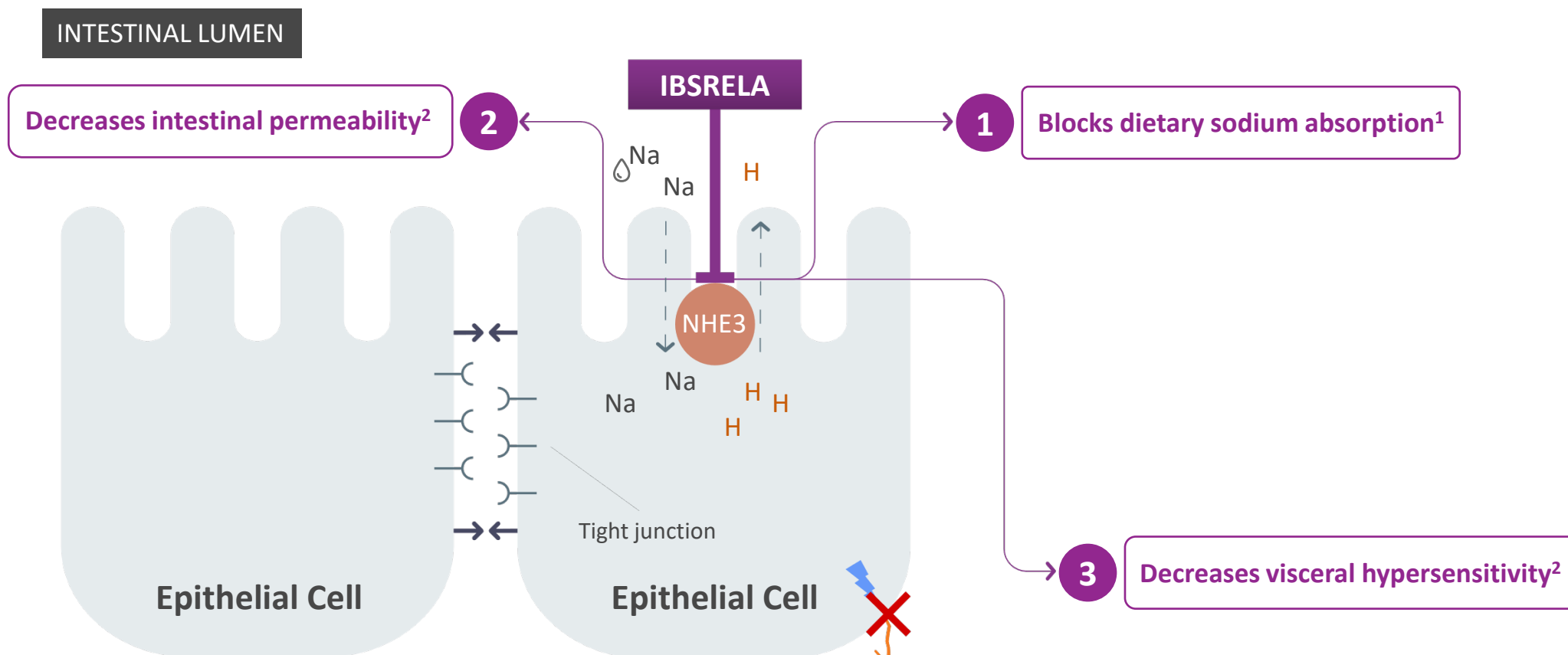
1. IQVIA NPA Audit 2023. Market basket defined as Rx products with indication for treatment of IBS-C which includes Linzess, Amitiza, Trulance, Zelnorm and IBSRELA. Linzess, Amitiza and Trulance are also indicated for CIC. IQVIA NPA audit data reflects all RXs irrespective of indication. IBSRELA is indicated for the treatment of IBS-C and is not indicated for CIC. 2. Quigley EMM, Horn J, Kissous-Hunt M, Crozier RA, Harris LA. Better understanding and recognition of the disconnects, experiences, and needs of patients with irritable bowel syndrome with constipation (BURDEN IBS-C) study: results of an online questionnaire. Adv Ther. 2018;35(7):967-980. 3. Ballou S et al. Clin Gastroenterol Hepatol. 2019;17:2471-2478. 2. Quigley EMM et al. Adv Ther. 2018;35(7):967-980.

IBSRELA: A Therapy with a Different Mechanism of Action

LOCALLY ACTING
NHE3 INHIBITOR

NOT A
SECRETAGOGUE

MINIMALLY
ABSORBED



BLOODSTREAM

Na = Sodium. H = Hydrogen

1. In clinical studies of healthy volunteers, IBSRELA has been shown to block the absorption of up to 3 g of dietary salt, with no impact on serum sodium levels. NHE3, sodium/hydrogen exchanger isoform 3. IBSRELA [prescribing information]. Waltham, MA: Ardelyx, Inc.; 2022
2. Based on animal models and the relevance to humans is not known.

In Long-Term Phase 3 Trial, Significantly More IBS-C Patients Treated With IBSRELA Were Overall Responders Compared With Placebo¹

Baseline Characteristics



82% Women

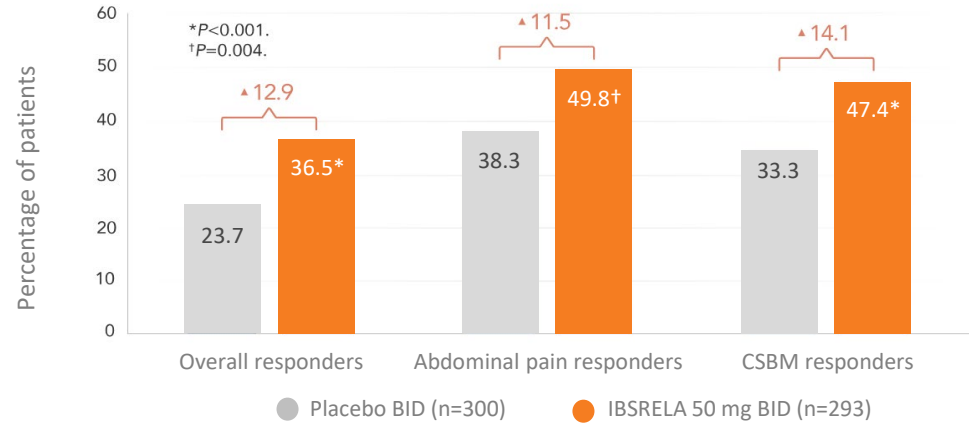


45 years
(Average age)



0.1 per week
Complete spontaneous
bowel movements
(Average weekly)

Responder Endpoints in T3MPO-2 (26-week Trial)

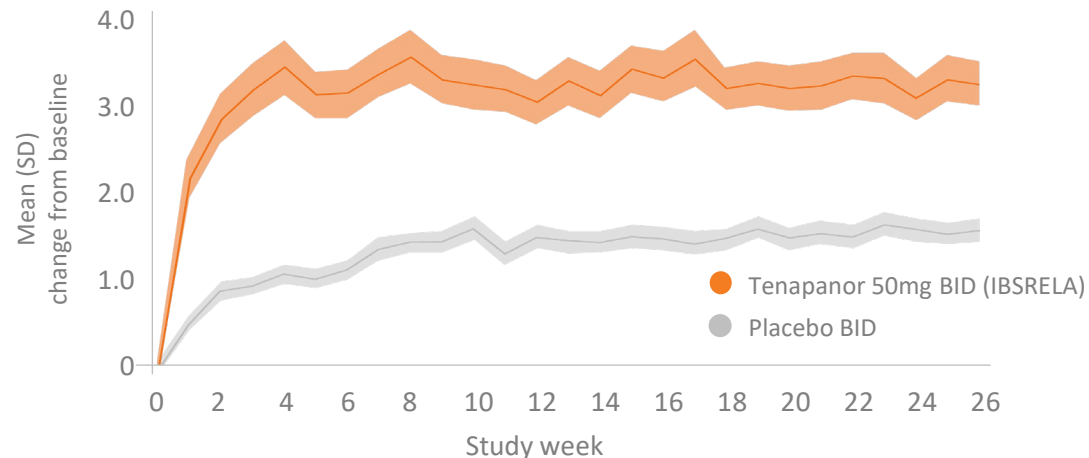


36.5%

of patients treated with IBSRELA were overall responders†

The most common adverse reactions in IBSRELA-treated patients (incidence ≥2% and greater than placebo) were diarrhea (16% vs 4% placebo), abdominal distention (3% vs <1%), flatulence (3% vs 1%) and dizziness (2% vs <1%) Severe diarrhea was reported in 2.5% of IBSRELA-treated patients.

Secondary Endpoint: Complete Spontaneous Bowel Movements Per Week



Number of **complete** spontaneous bowel movements were **significantly improved** for patients treated with **IBSRELA**.

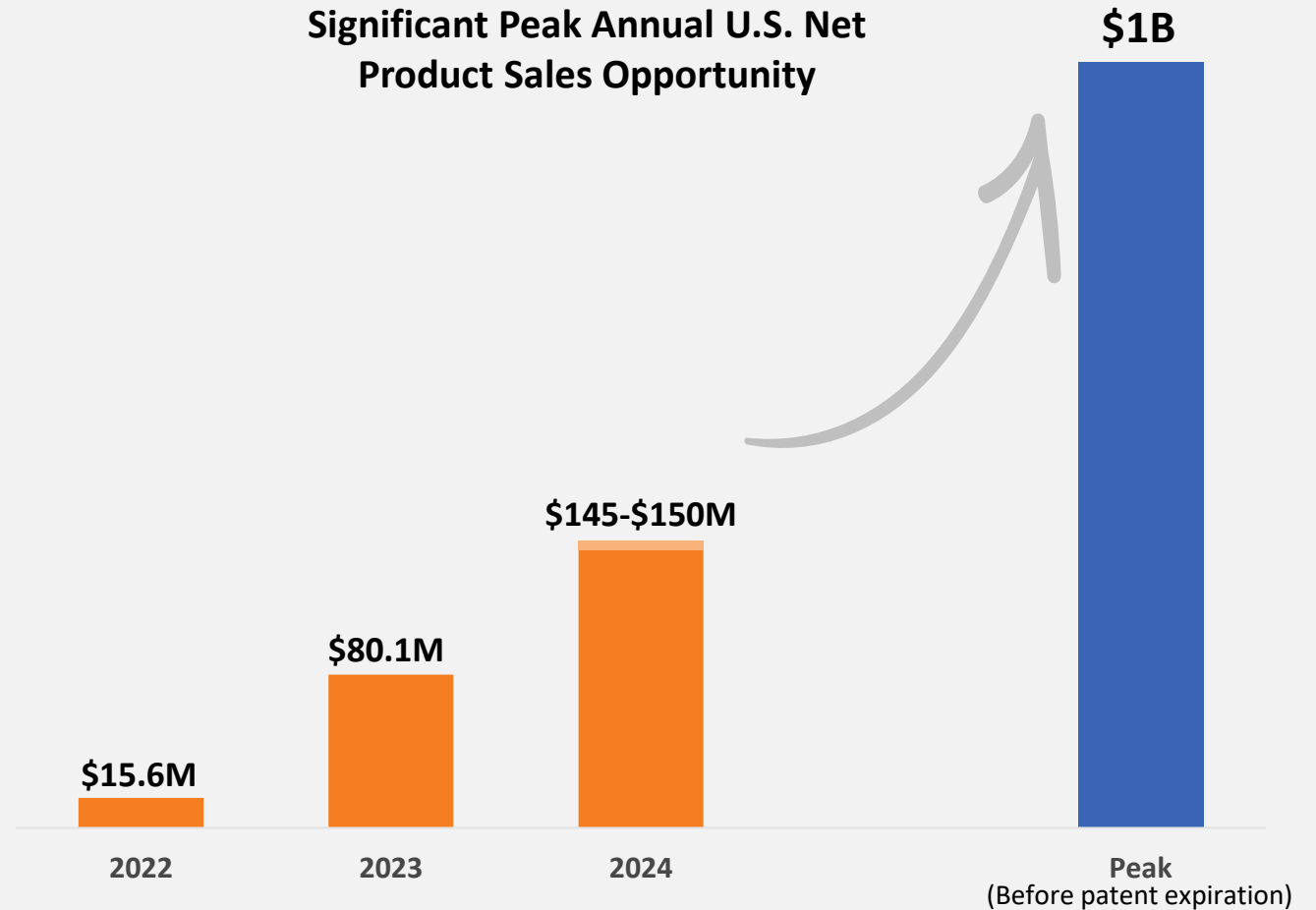
[†] Overall responder defined as: a decrease in average weekly worst abdominal pain of ≥30.0% from baseline AND an increase of at least 1 CSBM from baseline, both in the same week, for at least the first 12 weeks of treatment.

Opportunity Exists to Potentially Generate More Than \$1B in Annual Net Product Sales at Peak

Sustained Growth in 2024 Driven by

- 1 Optimized reach and frequency of engagement with high-writing HCPs who treat IBS-C
- 2 Growing prescriber base and expanding depth of prescribing
- 3 Demand driven by patients treated with existing IBS-C therapies in need of another option
- 4 Expanding HCP identification of patients with persistent symptoms
- 5 Enabling access and affordability

Significant Peak Annual U.S. Net Product Sales Opportunity





◆ XPHOZAH[®]
(tenapanor) tablets

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XPHOZAH: The First and Only FDA-Approved Phosphate Absorption Inhibitor

Specifically blocks phosphorus absorption via the paracellular pathway with one pill BID

New Option for Patients

- Not a phosphate binder
- Blocks primary pathway of phosphate absorption
- Demonstrated serum phosphorus reduction
- A single 30 mg tablet taken twice daily

~70%

of patients are **unable to consistently achieve and maintain** target phosphorus levels over a 6-month period¹

A different approach to lower phosphorus with the goal of helping patients achieve guideline-established target serum phosphorus levels

INDICATION

XPHOZAH (tenapanor) 30 mg BID is indicated to reduce serum phosphorus in adults with chronic kidney disease (CKD) on dialysis as add-on therapy in patients who have an inadequate response to phosphate binders or who are intolerant of any dose of phosphate binder therapy.

Hyperphosphatemia Market In Need of Innovation

550,000+

patients with CKD on dialysis in U.S.¹

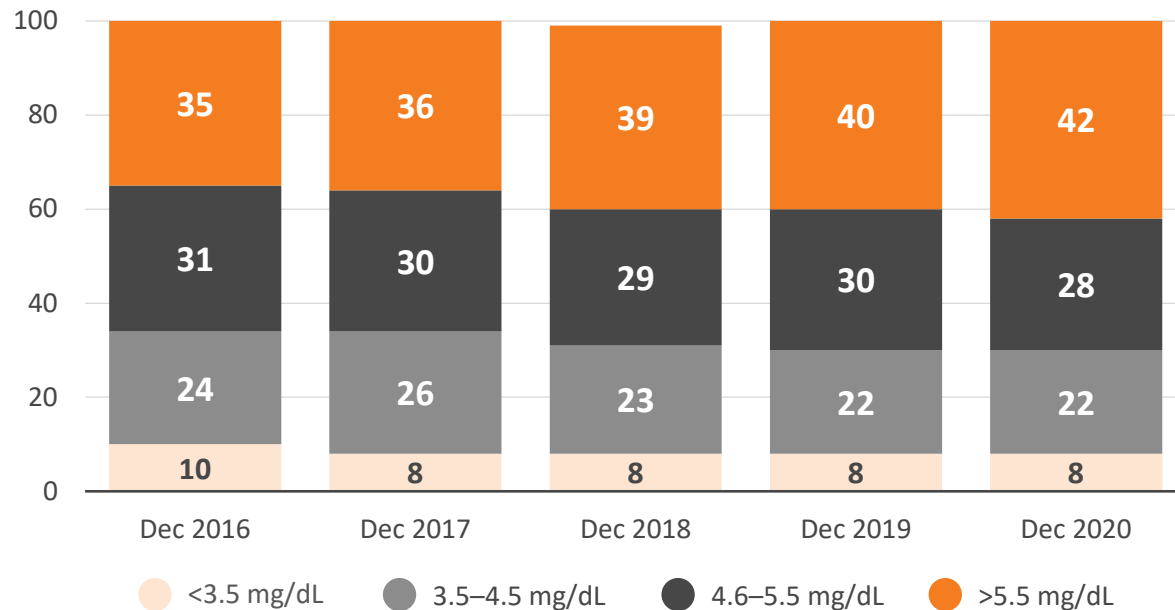
80%

of CKD patients with hyperphosphatemia require Rx treatment²

69%

of surveyed physicians reported a high need for new treatments to manage hyperphosphatemia³

Monthly serum phosphorus levels



~42%

of patients with CKD on dialysis reported to have serum phosphorus levels >5.5 mg/dL in the most recent month preceding survey⁴

Evaluating serum phosphorus concentrations in a single month may underestimate the magnitude of the problem

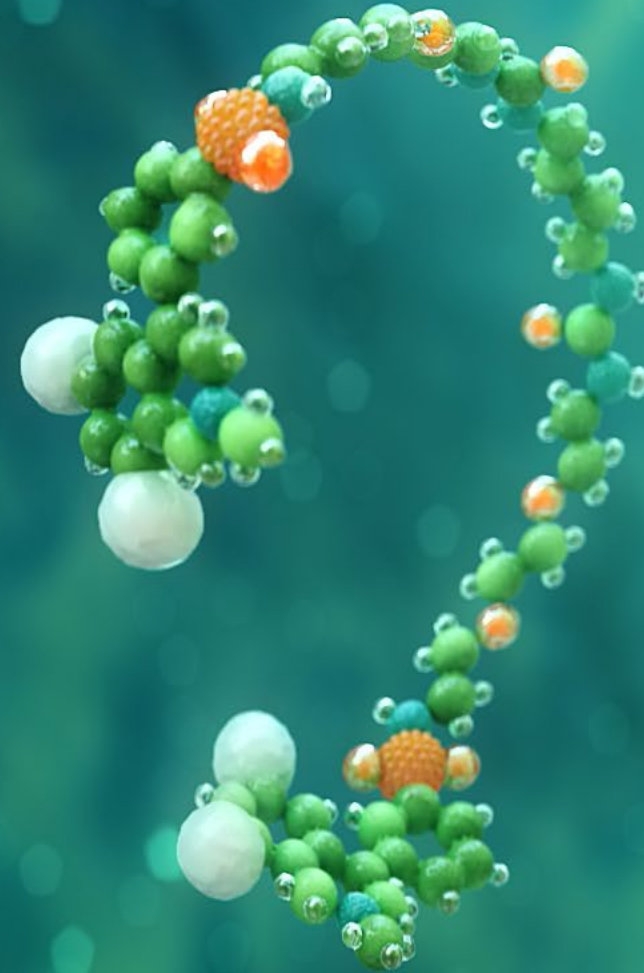
~70%

of patients are unable to consistently achieve and maintain target phosphorus levels over a 6-month period⁵

1. CDC Chronic Kidney Disease in the United States, 2021. <https://www.cdc.gov/kidneydisease/publications-resources/ckd-national-facts.html>. 2. US-DOPPS: https://www.dopps.org/DPM/Files/PBINDER_use_c_overallTAB.htm (n = 10,598) 3. Ardelyx market research study conducted by Hawk Partners, April 2023. 4. DOPPS Practice Monitor website. Updated May 2021. Accessed August 28, 2023. <http://www.dopps.org/DPM>. 5. Data on file

A Different Mechanism of Action that Blocks Paracellular Phosphate Absorption

- XPHOZAH is not a phosphate binder
- XPHOZAH is a first-in-class, minimally absorbed, phosphate absorption inhibitor (PAI)
- XPHOZAH works via local inhibition of the sodium/hydrogen exchanger 3 (NHE3) in the gastrointestinal tract to block the absorption of dietary phosphorus through the paracellular pathway, the primary pathway of phosphate absorption, thereby reducing serum phosphorus
- XPHOZAH is minimally absorbed



XPHOZAH Met Key Efficacy Endpoints in Three Phase 3 Trials that Included More Than 1,000 Patients with CKD on Dialysis¹

BLOCK^{1,2}

A short-term trial (12-week) evaluating XPHOZAH monotherapy (n=219)

Full Analysis Set*

Key efficacy endpoint result:

- **-0.7 mg/dL** difference in least squares mean serum phosphorus change between XPHOZAH and placebo (P=0.003) at the end of RWP (weeks 8-12)

Prespecified Responder Population[†]

- Primary endpoint result: **-0.8 mg/dL** difference in least squares mean serum phosphorus change between XPHOZAH and placebo (P=0.01) at end of RWP (weeks 8-12)²

PHREEDOM^{1,2}

A long-term trial (52-week) evaluating XPHOZAH monotherapy (n=564)

Full Analysis Set*

Key efficacy endpoint results:

- **-0.7 mg/dL** least squares mean serum phosphorus change between XPHOZAH and placebo by the end of RWP (weeks 26-38) (P=0.002)

Prespecified Responder Population[†]

- Primary endpoint result: **-1.4 mg/dL** difference in least squares mean serum phosphorus change between XPHOZAH and placebo (P<0.001) by week 38²

AMPLIFY^{1,4}

A short-term trial (4-week) evaluating XPHOZAH as add-on therapy in patients with an inadequate response to phosphate binders (n=236)

- Primary endpoint result: **-0.7 mg/dL** difference in least squares mean serum phosphorus change between XPHOZAH and phosphate binder versus phosphate binder alone (P=0.0004) at week 4¹
- Additional efficacy endpoint result: With the addition of XPHOZAH, more patients achieved serum phosphorus concentrations of <5.5 mg/dL compared with phosphate binders alone (P<0.01)⁴

*The full analysis set includes patients who completed the RTP and received at least one dose of XPHOZAH or placebo in the RWP and had at least one post-treatment serum phosphate measurement during the RWP.²

[†]The prespecified responder population includes a subset of patients from the full analysis set who achieved a serum phosphorus reduction of ≥ 1.2 mg/dL from baseline to the end of the RTP.²

1. XPHOZAH® (tenapanor) full Prescribing Information. Waltham, MA: Ardelyx, Inc.; 2023. 2. Block GA et al. J Am Soc Nephrol. 2019;30(4):641-652. 3. Block GA et al. Kidney360. 2021;2(10):1600-1610. 4. Pergola PE et al. J Am Soc Nephrol. 2021;32(6):1465-1473. doi:10.1681/ASN.2020101398

Nephrologists Report a High Awareness, Interest and Satisfaction

96%

of surveyed nephrologists rate XPHOZAH as a moderate or substantial advancement¹

85%

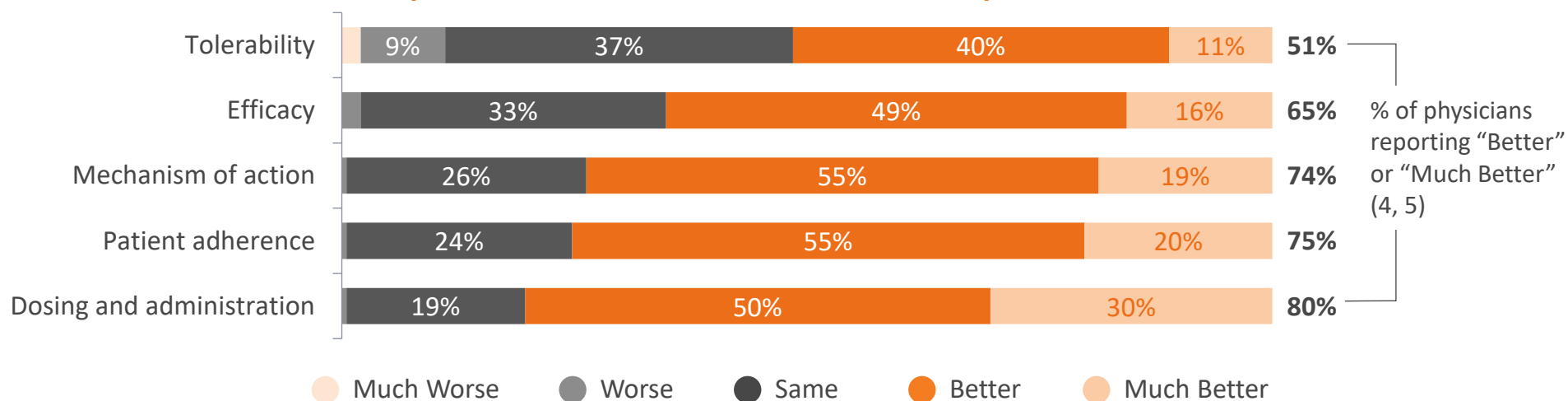
report initiating a patient on XPHOZAH¹

99%

of users report a moderate or high level of satisfaction with XPHOZAH¹

Nephrologist Perception of XPHOZAH Compared to Phosphate Binders²

Expected XPHOZAH Performance vs. Phosphate Binders



Surveyed nephrologists indicate that

32%

of patients are candidates for XPHOZAH¹

1. Spherix LaunchDynamix: Xphozah in HP (US). October 2024 (n=75). 2. Ardelyx market research study conducted by Hawk Partners, April 2023.

Driving Growth



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International Expansion Enabled by Key Partners with Opportunities to Extend



Both IBS-C and HP

Partner for IBSRELA and XPHOZAH in Canada.

IBSRELA launched in Q4 2021



Hyperphosphatemia

PHOZEVEL® approved for hyperphosphatemia in Japan in September 2023.

Launched in February 2024.



Both IBS-C and HP

Partner for IBSRELA and XPHOZAH in China/HK/Macao.

Fosun anticipates regulatory decision of XPHOZAH in China by the end of 2024. IBSRELA approved in Hong Kong in October 2023.



Strong Balance Sheet Supports Execution of Strategic Priorities

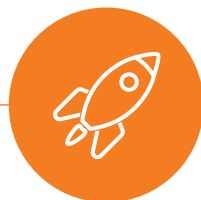
Ardelyx is a well-funded biopharmaceutical company founded with a mission to discover, develop and commercialize innovative, first-in-class medicines that meet significant unmet medical needs



**Continued IBSRELA
Growth in Q3 2024**

\$40.6M

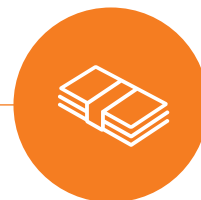
U.S. net product sales
revenue in Q3 2024



**Strong XPHOZAH
Launch Continued in
Q3 2024**

\$51.5M

U.S. net product sales
revenue in Q3 2024



**Strong Cash Position
as of Sep 30, 2024**

\$190.4M

Cash & Investments



**Continued Growth
Expected in 2024**

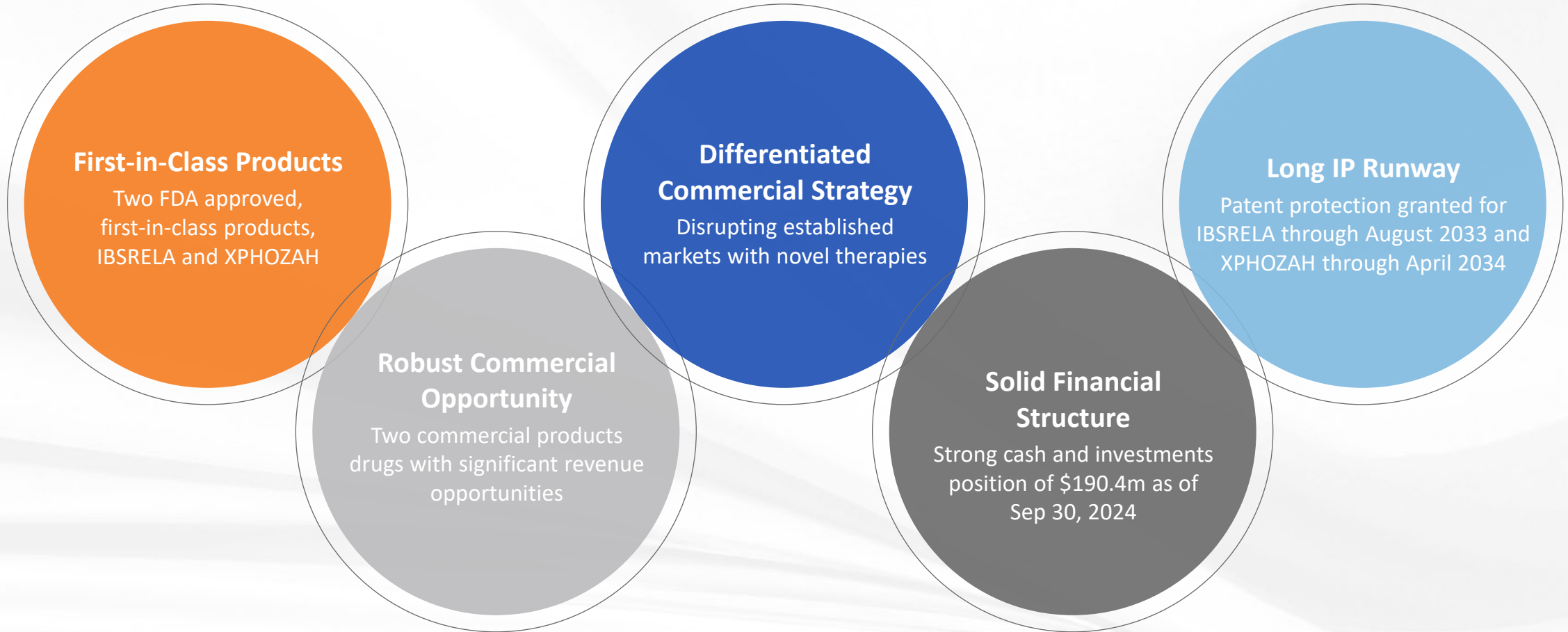
2024 Full Year U.S. IBSRELA net
product sales revenue expected to be

\$145-\$150M

IBSRELA expected to generate
greater than \$1 Billion annually
before patent expiration

Building a Great Company

A Commercial Stage Biopharmaceutical Company with Multiple Value Drivers



Thank You

